



Your whole company — in one system

Inquiries, measurements, quotes, orders, production, installations, stock, finance and team. With built-in AI. For companies that sell, make and install.

darbo24.com · Latvia · Lithuania · Estonia

SOUND FAMILIAR?

Work is scattered across email, messengers and spreadsheets

Inquiries get lost

Emails, calls and website chats all live in different places. Not everyone gets a reply, and call-backs get forgotten.

The money doesn't add up

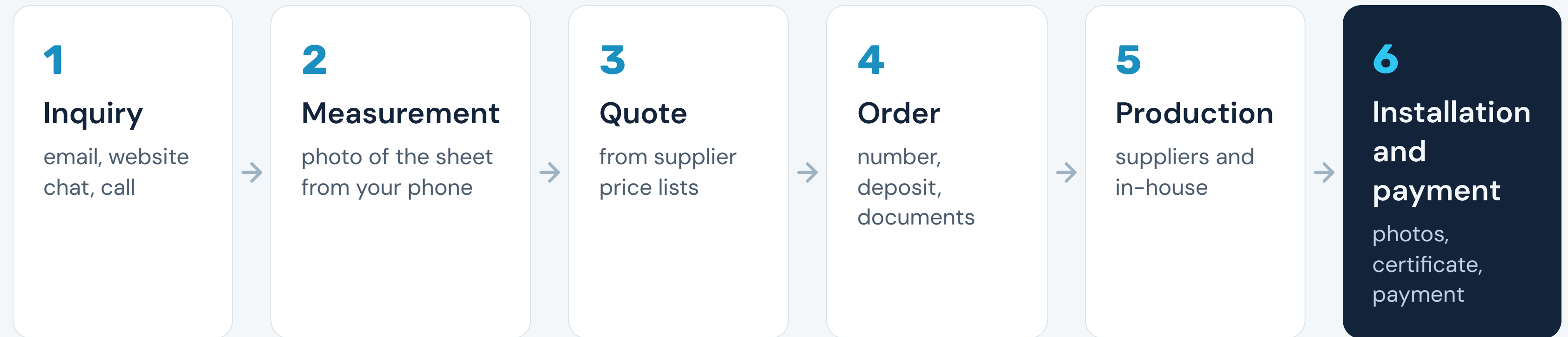
Costs not entered, deposit not recorded, delivery cost forgotten. Nobody knows the real revenue.

Unsung installer

Tasks by phone, photos on WhatsApp, reports by word of mouth. The office can't see what's been done.

SOLUTION

One path from inquiry to payment



Every step has an owner, a deadline and a notification. The order number is assigned straight away and runs through every document.

DARBO AI, POWERED BY CLAUDE

AI handles the routine



Reads measurements

Photo of a handwritten sheet →
products, sizes in mm, quantities
→ draft quote from your price list.



Sorts your emails

Customer, phone, language, what
they need and questions for the
manager. Ads and spam never
become inquiries.



Answers from your data

"What's unpaid?", "What's
overdue?", an email to the
customer in their language — in
seconds.

See exactly how much you made on every order

Price – suppliers – installers – PVN = **revenue**

Payments and deposits

Monthly turnover, payment methods, customer and supplier balances.

10 document types

Contract, deposit and balance invoices, delivery note, acceptance certificate, invoices — as PDFs with the amount in words.

Red flag

Order installed but costs not entered — the row turns red and the manager gets a reminder.

Goods, in-house production and shipping – under control

Warehouse

Stock levels by warehouse, goods in, write-offs against orders, stocktaking, low-stock alerts.

In-house production

Queue → in progress → done → finished goods stock → dispatch. Production wages are calculated automatically.

Suppliers

Purchases and balances per supplier, W×H price grids for quotes.

Baltic carriers

DPD, Omniva, Venipak, Smartposti and more: book a courier, track parcels, and delivery costs go straight into your finances.

TEAM

Departments, permissions, chats and calendar – like Bitrix24, only simpler



Structure

Departments and sub-departments, employees in several departments, roles and permissions.



Messenger

Department chats are created automatically, plus groups, private chats, files and photos.



Calendar

Tasks, measurements and installations; drag-and-drop rescheduling; Google sync.



Tasks

Mine / assigned by me, deadlines, overdue, photo reports right in the task.

PROJECTS

A large job in one place – with the designer, builder and customer



Invite by link

Name the role however you like: designer, architect, site manager, client. No sign-up needed.



Approvals

Sketch or proposal for sign-off – "approved" with a comment and date.



Versioned files

Surveys, drawings and sketches by stage; v1, v2, v3 – see who changed what and when.



Discussion and log

One chat for everyone involved, and a history of every change.

Job stages

- ✓ Site survey
- ✓ Design project and approval
- **Quote and contract**

Production

Installation

Job handover

MOTIVATION

The whole team sees good work

The manager hands out a trophy and writes in their own words what it's for: "sorted out a difficult customer", "saved an urgent order". The award is announced in the team chat, and the yearly status is visible to everyone.



Start

0 points



Bronze level

from 20 points



Gold level

from 100 points



Legend of the year

from 160 points

ON YOUR PHONE

Installers work from their phones

The app installs on Android and iPhone in a minute — no app store needed. It updates itself.

✓ "My installations" with the customer's address and phone

✓ Post-installation photos — straight into the order

✓ Completion: delivery note, acceptance certificate or cash

✓ Tasks, calendar, chats and groups

BUILT FOR THE BALTICS

Local rules – already built in

What	How it works in Darbo24
Languages	Interface in LV · LT · ET · EN · RU, customer emails in their own language
PVN / VAT	Prices incl. VAT (PVN), VAT-exempt customers, EU reverse-charge invoices
Documents	Pirkuma līgums, rēķins, pavadzīme, akts, invoice, proforma
Delivery	DPD, Omniva, Venipak, Smartposti, Latvijas Pasts, Unisend and more
Data	Stored in the EU, GDPR-compliant, accessible only to company staff

PLANS

Simple subscription, 14 days free

Start

up to 5 employees

€45 / mo

CRM, inquiries, orders, tasks,
calendar, chats, phone

Team

up to 20 employees

€119 / mo

+ warehouse, products built from
components, income and expenses,
documents, rewards

Business

up to 50 employees

€225 / mo

+ Darbo AI, email and website chat
→ inquiries, Google Calendar,
priority support

Prices excl. VAT (PVN). Pay annually and save 20%. Over 50 employees — €3.75 per person. Onboarding from €200 (5 hours), then €40/hour; exact quote based on your requirements.

ONBOARDING

Up and running in Darbo24 within a week

Day 1

Company registration,
departments, staff invitations

Days 2–3

Migration of customers and
orders, supplier price lists,
document templates

Day 4

Email and website chat →
inquiries, phones for installers

Day 5

1-hour online team training.
Then support via chat

Try it free for 14 days

We'll show you Darbo24 on your own inquiries and orders in 30 minutes.

darbo24.com info@darbo24.com written contact only